



General Business Meeting Minutes

March 21, 2022
Aurora, Colorado

1. Welcome & Call to Order

Mark Zarzeczny welcomed attendees to the Gaylord Rockies Resort in Aurora, CO and to the general business meeting. He introduced the NADCA board and members of the staff, then welcomed, thanked, and acknowledged the 30-year members.

2. Approval of Minutes of March 2021 General Business Meeting

Motion- Motion made to approve of the March 2021 General Business Meeting minutes as presented. Motion seconded and passed.

3. Financial Report

Jim Castellano, Treasurer, shared the 2021 financial report.

He shared that NADCA closed out 2021 with revenue of \$2,920,186 and expenses of \$2,323,697. He also shared that the projected net income of \$596,490 is well ahead of budgeted net income of (\$285,698). The Association ended the year with total net assets of \$6,913,805.

Motion- Motion was made to approve the 2020 Financial Report as presented. Motion seconded and passed.

4. Year in Review Video played

5. Safety Awards

Safety Award winners and Outstanding Safety Award winners were recognized.

6. Energy Study

Michael McDavid provided an energy study update and introduced that NADCA has established a Scientific Advisory Board.

7. The Exchange 401k

Jim Castellano provided information about the 401k option for members—The Exchange—a pivot from the Multiple Employer Plan originally introduced.

8. Fall Technical Conference

Michael McDavid encouraged everyone to attend the 2022 Fall Technical Conference (registration opening in June), being held in Atlantic City, NJ. The promotional video was then played.

9. Standards Committee

April Yungen provided an update on ACR, The NADCA Standard, and the 2021 edition updates.

10. Leadership Development & Recognitions

Mark Zarzeczny congratulated the Annual Meeting Committee for putting together this year's event and recognized the sponsors. He encouraged those interested to attend the volunteer meeting to learn about ways to become more involved with NADCA.

Mr. Zarzeczny announced the new Board member:

- Charlie Cochrane

Mr. Zarzeczny announced new officers:

- Secretary: Michael McDavid
- Treasurer: Clint Orr
- Second VP: April Yungen
- First VP: Jim Castellano
- President: Mark Zarzeczny

Mr. Zarzeczny recognized Rich Spano, outgoing board member, for his contributions and service. He also recognized the Annual Meeting Committee Chair, Kelly Dexter.

Andrea Casa was asked to speak about the first Hall of Fame inductee, Raffaele Caruso. Michael McDavid then spoke about Rick MacDonald, also being inducted as part of the 2021 inductees. Richard Lantz introduced the first 2022 inductee, Mike White. Matt Mongiello introduced the second 2022 inductee, Michael Vinick.

11. Open Floor Q&A

Mr. Zarzeczny opened the floor for questions. Attendees approached the microphone in a line.

1. It was asked if NADCA would be creating a dryer vent cleaning certification, so that members wouldn't have to go through a separate organization to become certified. (Ed Hearsey, ABC Cleaning, Inc.)

Answer: NADCA doesn't want to replicate something that already exists. We want to partner with CSIA to deliver this to our members.

2. It was asked if NADCA would be working on a regulation that would specifically encourage hospitals to focus on air duct cleaning (Jon Sullivan, AirMax)

Answer: Using lobbyists to do this might cost upward of \$120,000 or more per year. It is not that NADCA does not want to do this, it's just that there are different requirements by state. The goal of the scientific study is to prove that air duct cleaning is necessary and the more information we gather, the easier it would be to get these things in place.

3. It was asked if NADCA is working on getting an update to the EPA article. (Scott Sneddon, HVAC Cleaning Technologies)

Answer: NADCA has been trying for years to get back in with the EPA. It's a difficult task and since the article is online, it continues to resurface. NADCA is focused on completing the energy studies, having a peer-reviewed paper, all of which will bring validation to the industry. This will help us push through with the EPA.

There were no more questions. Meeting adjourned at 11:00am